

Tracy Public Cemetery District

Board Meeting Minutes
Of
April 8, 2026

Regular Board Meeting called to order at 5:30 pm by Chairman Kaska at the Tracy Public Cemetery office-Valpico location.

Roll Call: Present: Chairman Bill Kaska, Trustee Kevin Tobeck, Trustee Scott Arganbright, Trustee Derrick Davis, Interim District Manager Kimberly Jager-Queirolo, and Office Admin Loran Prater

Review of Agenda Items:

Visitors in Attendance: Matt Simpson from Simpson Stonework, AJ McCarthy from McCarthy Granite, Brent and John from NJA Architecture.

Comments from the Floor: Matt from Simpson Stonework came out to express his concern about headstone maximum sizes at the Valpico location with a 30" height and 40" length and at the Schulte location that have a 26" max height, as the granite they order has a variance in sizing and can be a 1/2" bigger than our maximum size allowed which is out of their control, which was confirmed by AJ McCarthy of McCarthy Granite. Trustee Davis made a motion to allow up to a maximum of 1/2" variance on the headstone height of 26" at the Schulte location and a maximum of 1/2" variance on the headstone height of 30" and on the length of the 40" base at Valpico, 2nd by Scott Arganbright, motion passed unanimously.

Minutes: The Closed Session Meeting Minutes of March 11, 2026, the Regular Session Meeting Minutes for March 25, 2026, and the Closed Session Meeting Minutes of March 25, 2026, were approved by motion of Trustee Tobeck, second by Trustee Davis, motion passed unanimously.

Financial Report: Financial reports for February 2026 were approved by motion of Trustee Davis, second by Trustee Arganbright, motion passed unanimously.

Monthly Interments: A copy of the March 2026 Burial Report was included in the meeting packet; total for Schulte Location: 9 burials which included 7 full casket burials, 0 infant burials and 2 cremation burials. 0 At-Need and 9 Pre-Need. Total for Valpico Memorial Park 4 burials which includes 4 full casket burials, 0 cremation burials and 0 baby burials. 3 At-Need and 1 Pre-Need.

Pre-Need Account: The cash amount of pre-paid interment rights and services used (Schulte) for the month of March 2026, \$6,100.00. The cash amount of pre-paid interment rights and services used (Valpico) for the month of March 2026, \$8,050.00

Review of Warrants: Warrants of March 3, 2026, March 6, 2026, March 16, 2026, and March 27, 2026, were approved by motion of Trustee Davis, second by Trustee Arganbright, motion passed unanimously.

Old Business:

A. District Business:

- 1. Ordinance:** Brian Hughes BBK emailed the Interim District Manager that this will go to City Council, and he suggested that Trustees go to the City Council meeting. He will contact us once they know dates. Trustee Tobeck said he would like to attend. Update at next meeting.
- 2. 4 Pillars:** Trustee Arganbright reported that the owners of Gallagher signs just got back from vacation today and he would contact them for an update this week. Update at next meeting.
- 3. Tuff Shed Pump House:** Interim District Manager Queirolo reported the groundskeepers said they can fix the roof to the Tuff Shed pump house at the Schulte location. They will work on this as time permits. Update at next meeting.

4. **Resilient Protective Services:** Interim District Manager Queirolo reported that Resilient Services has a \$100 a month price increase that was effective April 1, 2026.
5. **Pump Main Building at Schulte Location:** Interim District Manager Queirolo reported that the water was not flowing through the main pump at the Schulte location around the office. Bryce from Howk came out and drained it. He submitted a bid in the amount of \$3,410.00 to come out with a crane and to be able to figure out what the problem is. Howk will be called tomorrow to get this scheduled. Update at next meeting.
6. **Grover Landscaping quote:** Interim District Manager Queirolo reported that the groundkeepers offered to spray the crab grass and weeds, but she had concerns about their safety with chemicals. The trustees asked for more quotes from different companies to get a price comparison. Update at next meeting.

A. Schulte Memorial Park

Solar Lights: Interim District Manager Queirolo reported that the groundskeepers installed 8 new solar lights to the north side of the Schulte cemetery.

B. Valpico Memorial Park:

Valpico Expansion: Brent and John from NJA Architecture came out to get ideas from the Trustees on what they want for the expansion at Valpico. The trustees gave their input and Brent and John will work on this. Update at next meeting.

Closed Session:

There being no further business to discuss, the Regular Meeting was adjourned at 7:48 pm by Chairman Kaska.

Respectfully,

Loran Prater
Office Admin

TRACY PUBLIC CEMETERY DISTRICT

Balance Sheet

As of March 31, 2026

Accrual Basis

	<u>Mar 31, 26</u>
ASSETS	
Current Assets	
Checking/Savings	
1001 · Cash General	23,948
1101 · Cash in Bank -General Operating	96,115
1112 · Cash in Bank-Pre-Need	94,425
1172 · Cash in Bank-Endowment	15,450
44101 · Cash in County-General operatin	3,845,900
44102 · Cash in County-Gen Reserve	1,514,545
44105 · Cash in County-Pre-Need	2,508,986
44191 · Capital Improvements Fund	1,445,790
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Total Checking/Savings	9,545,159
Other Current Assets	
1273 · Endowment Acct	1,939,877
1274 · Endowment Interest Acct	1,222,741
1400 · Returned Checks	-107
1900 · Prepaid Expenses	-1,514
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Total Other Current Assets	3,160,997
Total Current Assets	<hr/> 12,706,156
Fixed Assets	
2500 · Valpico Land	3,314,661
2150 · Land Improvements	384,836
2200 · Building	517,847
2300 · Furniture & Equipment	514,867
2400 · Accumulated Depreciation	-1,063,477
	<hr/>
Total Fixed Assets	3,668,734
TOTAL ASSETS	<hr/> 16,374,890 <hr/>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2076 · Deferred inflows	58,663
2075 · Deferred Outflows	-337,757
2090 · Deferred Income Pre-Need	981,651
2070-0 · Pension Liability	1,016,587
2010 · Accounts Payable - Manual	12,115
2020 · Wages Payable	4,915
2030 · Payroll Liabilities	802
2050 · Accrued Vacation	38,486
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Total Other Current Liabilities	1,775,461
Total Current Liabilities	<hr/> 1,775,461
Long Term Liabilities	
2080-0 Health Insurance Retiree	96,218
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Total Long Term Liabilities	96,218

TRACY PUBLIC CEMETERY DISTRICT

Balance Sheet

As of March 31, 2026

Accrual Basis

	<u>Mar 31, 26</u>
Total Liabilities	1,871,679
Equity	
2800 · Fixed Assets Equity	3,516,836
2810 · Endowment Equity	1,073,811
2820 · General Fund Equity	2,451,350
2850 · Pre-Need Equity	96,587
3000 · Opening Bal Equity	108,715
3900 · Retained Earnings	6,614,954
Net Income	640,958
Total Equity	<u>14,503,211</u>
TOTAL LIABILITIES & EQUITY	<u><u>16,374,890</u></u>

	SCHULTE	ENDOW	PRE-NEED	VALPICO	ENDOW	PRE-NEED	TOTAL
Ordinary Income/Expense							
Income							
3016 - Disinterment Fee Income	3,300.00	0.00	0.00	0.00	0.00	0.00	0.00
3005 - Lot Sales	33,250.00	0.00	0.00	143,100.00	0.00	0.00	143,100.00
3010 - Endowment Sales	0.00	18,350.00	0.00	0.00	60,800.00	0.00	79,150.00
3015 - Open/Close	42,800.00	0.00	43,050.00	63,350.00	0.00	102,750.00	209,150.00
3020 - Vault Sales	12,300.00	0.00	12,300.00	30,100.00	0.00	23,100.00	65,500.00
3025 - Vault Handling Fee	6,050.00	0.00	6,100.00	14,750.00	0.00	11,400.00	32,250.00
3030 - Saturday Service Fee	1,500.00	0.00	0.00	1,950.00	0.00	0.00	1,950.00
3040 - Non Resident Fee	16,600.00	0.00	9,000.00	10,900.00	0.00	2,900.00	22,800.00
3042 - Misc Sales	1,650.00	0.00	0.00	925.00	0.00	150.00	1,075.00
3045 - Curr-Taxes-Secured	784,350.64	0.00	0.00	0.00	0.00	0.00	0.00
3046 - Curr-Taxes-Unsecured	88,833.26	0.00	0.00	0.00	0.00	0.00	0.00
3048 - Supplemental Taxes	7,343.18	0.00	0.00	0.00	0.00	0.00	0.00
3049 - State HOPTR	3,483.43	0.00	0.00	0.00	0.00	0.00	0.00
3064 - Interest-STIFEL Advisors	0.00	86,944.35	0.00	0.00	0.00	0.00	86,944.35
3065 - Interest-County-Pre-Need	75,843.00	0.00	0.00	0.00	0.00	0.00	0.00
3066 - Interest-County-Gen-Res	47,834.00	0.00	0.00	0.00	0.00	0.00	0.00
3068 - Interest-County General	119,834.00	0.00	0.00	0.00	0.00	0.00	0.00
3073 - Interest-Cap Improvement Fund	42,992.00	0.00	0.00	0.00	0.00	0.00	0.00
3070 - Interest-Bank	130.64	0.00	0.00	0.00	0.00	0.00	0.00
3071 - Misc	1,562.24	0.00	0.00	0.00	0.00	0.00	0.00
3080 - Securities Gains/Losses	0.00	-47,553.48	0.00	0.00	0.00	0.00	-47,553.48
Total Income	1,289,656.39	57,740.87	70,450.00	265,075.00	60,800.00	140,300.00	594,365.87
Cost of Goods Sold							
4005 - Vault Purchase	20,515.00	0.00	0.00	12,045.00	0.00	0.00	12,045.00
4010 - Buy Backs / Refunds							
4012 - Lot Buy Back	2,250.00	0.00	0.00	0.00	0.00	0.00	0.00
4014 - Opening / Closing Refund	3,250.00	0.00	0.00	0.00	0.00	0.00	0.00
4014-2 - Vault Buy Back	2,950.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4010 - Buy Backs / Refunds	8,450.00	0.00	0.00	0.00	0.00	0.00	0.00
Total COGS	28,965.00	0.00	0.00	12,045.00	0.00	0.00	12,045.00
Gross Profit	1,260,691.39	57,740.87	70,450.00	253,030.00	60,800.00	140,300.00	582,320.87
Expense							
5155 - Life Insurance	343.44	0.00	0.00	0.00	0.00	0.00	0.00
5105 - Salaries Regular	387,485.00	0.00	0.00	0.00	0.00	0.00	0.00
5120 - Salaries Overtime	51,307.51	0.00	0.00	0.00	0.00	0.00	0.00
5130 - Retirement	142,381.46	0.00	0.00	0.00	0.00	0.00	0.00
5140 - Payroll Taxes							
FICA	27,205.13	0.00	0.00	0.00	0.00	0.00	0.00
Medicare	6,363.01	0.00	0.00	0.00	0.00	0.00	0.00
SDI	-5,405.66	0.00	0.00	0.00	0.00	0.00	0.00
State Unemployment	20,478.32	0.00	0.00	0.00	0.00	0.00	0.00
Total 5140 - Payroll Taxes	48,640.80	0.00	0.00	0.00	0.00	0.00	0.00
5150 - Health Insurance	195,344.34	0.00	0.00	0.00	0.00	0.00	0.00
5160 - Dental Insurance	6,818.29	0.00	0.00	0.00	0.00	0.00	0.00
5165 - Vision Care	2,054.19	0.00	0.00	0.00	0.00	0.00	0.00
5205 - Office Expense	27,128.43	0.00	0.00	3,466.06	0.00	0.00	3,466.06

TRACY PUBLIC CEMETERY DISTRICT

Profit and Loss by Class

July 2025 through March 2026

	SCHULTE	ENDOW	PRE-NEED	VALPICO	ENDOW	PRE-NEED	TOTAL
5210 - Postage	855.31	0.00	0.00	0.00	0.00	0.00	0.00
5220 - Meeting Expense	3,070.10	0.00	0.00	5,420.61	0.00	0.00	5,420.61
5225 - Membership/Subscription Expense	1,122.00	0.00	0.00	0.00	0.00	0.00	0.00
5227 - Transportation	1,059.30	0.00	0.00	298.76	0.00	0.00	298.76
5230 - Prof Service							
Security Services	8,272.50	0.00	0.00	7,787.50	0.00	0.00	7,787.50
5230 - Prof Service - Other	37,003.67	0.00	0.00	6,038.48	0.00	0.00	6,038.48
Total 5230 - Prof Service	45,276.17	0.00	0.00	13,825.98	0.00	0.00	13,825.98
5240 - Sales Tax	7,095.08	0.00	0.00	0.00	0.00	0.00	0.00
5305 - Fuel-Oil-Lube	6,701.57	0.00	0.00	1,191.45	0.00	0.00	1,191.45
5315 - Uniforms & Laundry	10,650.24	0.00	0.00	0.00	0.00	0.00	0.00
5320 - Utility Expense	51,946.15	0.00	0.00	15,957.30	0.00	0.00	15,957.30
5405 - Maint-Equipment	14,173.45	0.00	0.00	1,497.29	0.00	0.00	1,497.29
5410 - Tire-Repair	708.92	0.00	0.00	0.00	0.00	0.00	0.00
5415 - Maint-Building/Grounds	54,625.66	0.00	0.00	29,992.19	0.00	0.00	29,992.19
5450 - Capital Expenditures	70,914.59	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	1,129,702.00	0.00	0.00	71,849.64	0.00	0.00	71,649.64
Net Ordinary Income	130,989.59	57,740.87	70,450.00	181,380.36	60,800.00	140,300.00	510,671.23
Other Income/Expense							
Other Expense							
9001 - Misc Expense	702.53	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	702.53	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	-702.53	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	130,286.96	57,740.87	70,450.00	181,380.36	60,800.00	140,300.00	510,671.23

TRACY PUBLIC CEMETERY DISTRICT

Profit & Loss Prev Year Comparison

July 2025 through March 2026

Accrual Basis

	Jul '25 - Mar 26	Jul '24 - Mar 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
3016 · Disinternment Fee Income	3,300.00	0.00	3,300.00	100.0%
3005 · Lot Sales	176,350.00	172,000.00	4,350.00	2.5%
3010 · Endowment Sales	79,150.00	78,200.00	950.00	1.2%
3015 · Open/Close	251,950.00	267,475.00	-15,525.00	-5.8%
3020 · Vault Sales	77,800.00	77,810.00	-10.00	0.0%
3025 · Vault Handling Fee	38,300.00	41,600.00	-3,300.00	-7.9%
3030 · Saturday Service Fee	3,450.00	3,250.00	200.00	6.2%
3040 · Non Resident Fee	39,400.00	27,300.00	12,100.00	44.3%
3042 · Misc Sales	2,725.00	3,400.00	-675.00	-19.9%
3045 · Curr-Taxes-Secured	784,350.64	676,223.88	108,126.76	16.0%
3046 · Curr-Taxes-Unsecured	88,833.26	75,973.30	12,859.96	16.9%
3048 · Supplemental-Taxes	7,343.18	52,863.49	-45,520.31	-86.1%
3049 · State HOPTR	3,483.43	3,494.90	-11.47	-0.3%
3064 · Interest-STIFEL Advisors	86,944.35	86,131.17	813.18	0.9%
3065 · Interest-County-Pre-Need	75,843.00	70,206.00	5,637.00	8.0%
3066 · Interest-County-Gen-Res	47,834.00	67,953.00	-20,119.00	-29.6%
3068 · Interest-County General	119,834.00	87,813.00	32,021.00	36.5%
3073 · Interest-Cap Improvement Fund	42,992.00	40,238.00	2,754.00	6.8%
3070 · Interest-Bank	130.64	182.61	-51.97	-28.5%
3071 · Misc	1,562.24	48.35	1,513.89	3,131.1%
3080 · Securities Gains/Losses	-47,553.48	27,325.30	-74,878.78	-274.0%
Total Income	1,884,022.26	1,859,488.00	24,534.26	1.3%
Cost of Goods Sold				
4005 · Vault Purchase	32,560.00	26,971.00	5,589.00	20.7%
4010 · Buy Backs / Refunds				
4012 · Lot Buy Back	2,250.00	1,300.00	950.00	73.1%
4013 · Non Resident Refund	0.00	400.00	-400.00	-100.0%
4014 · Opening / Closing Refund	3,250.00	2,200.00	1,050.00	47.7%
4014-2 · Vault Buy Back	2,950.00	1,360.00	1,590.00	116.9%
Total 4010 · Buy Backs / Refunds	8,450.00	5,260.00	3,190.00	60.7%
Total COGS	41,010.00	32,231.00	8,779.00	27.2%
Gross Profit	1,843,012.26	1,827,257.00	15,755.26	0.9%
Expense				
5155 · Life Insurance	343.44	0.00	343.44	100.0%
5105 · Salaries Regular	387,485.00	357,230.75	30,254.25	8.5%
5120 · Salaries Overtime	51,307.51	55,201.91	-3,894.40	-7.1%
5130 · Retirement	142,381.46	145,173.86	-2,792.40	-1.9%
5140 · Payroll Taxes				
FICA	27,205.13	25,570.82	1,634.31	6.4%
Medicare	6,363.01	5,980.26	382.75	6.4%
SDI	-5,405.66	-4,779.25	-626.41	-13.1%
State Unemployment	20,478.32	18,111.85	2,366.47	13.1%
Total 5140 · Payroll Taxes	48,640.80	44,883.68	3,757.12	8.4%
5150 · Health Insurance	195,344.34	147,832.52	47,511.82	32.1%
5160 · Dental Insurance	6,818.29	5,675.96	1,142.33	20.1%
5165 · Vision Care	2,054.19	1,728.88	325.31	18.8%
5170 · Workmens Comp	0.00	0.00	0.00	0.0%
5205 · Office Expense	30,594.49	22,056.34	8,538.15	38.7%
5210 · Postage	855.31	810.13	45.18	5.6%
5220 · Meeting Expense	8,490.71	7,687.09	803.62	10.5%
5225 · Membership/Subscription Expense	1,122.00	3,060.00	-1,938.00	-63.3%
5227 · Transportation	1,358.06	1,746.85	-388.79	-22.3%

TRACY PUBLIC CEMETERY DISTRICT

Profit & Loss Prev Year Comparison

July 2025 through March 2026

Accrual Basis

	Jul '25 - Mar 26	Jul '24 - Mar 25	\$ Change	% Change
5230 · Prof Service				
Security Services	16,060.00	0.00	16,060.00	100.0%
5230 · Prof Service - Other	43,042.15	30,790.50	12,251.65	39.8%
Total 5230 · Prof Service	59,102.15	30,790.50	28,311.65	92.0%
5235 · Casualty Ins	0.00	0.00	0.00	0.0%
5240 · Sales Tax	7,095.08	6,501.07	594.01	9.1%
5305 · Fuel-Oil-Lube	7,893.02	9,543.56	-1,650.54	-17.3%
5315 · Uniforms & Laundry	10,650.24	7,926.75	2,723.49	34.4%
5320 · Utility Expense	67,903.45	68,700.53	-797.08	-1.2%
5405 · Maint-Equipment	15,670.74	9,115.70	6,555.04	71.9%
5410 · Tire-Repair	708.92	137.10	571.82	417.1%
5415 · Maint-Building/Grounds	84,617.85	140,627.91	-56,010.06	-39.8%
5450 · Capital Expenditures	70,914.59	0.00	70,914.59	100.0%
Total Expense	1,201,351.64	1,066,431.09	134,920.55	12.7%
Net Ordinary Income	641,660.62	760,825.91	-119,165.29	-15.7%
Other Income/Expense				
Other Expense				
9001 · Misc Expense	702.53	0.00	702.53	100.0%
Total Other Expense	702.53	0.00	702.53	100.0%
Net Other Income	-702.53	0.00	-702.53	-100.0%
Net Income	640,958.09	760,825.91	-119,867.82	-15.8%

TRACY PUBLIC CEMETERY DISTRICT
Profit & Loss Budget vs. Actual
July 2025 through March 2026

	TOTAL													
	Jul 25	Aug 25	Sep 25	Oct 25	Nov 25	Dec 25	Jan 26	Feb 26	Mar 26	Jul 25 - Mar 26	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense														
Income														
3016 - Disinterment Fee Income	0.00	0.00	0.00	2,800.00	500.00	0.00	0.00	0.00	0.00	3,300.00	0.00	3,300.00	100.0%	
3005 - Lot Sales	25,500.00	21,750.00	12,450.00	22,850.00	26,500.00	16,250.00	19,750.00	13,300.00	18,000.00	178,950.00	240,000.00	-63,850.00	73.48%	
3010 - Endowment Sales	11,400.00	9,450.00	5,200.00	9,400.00	11,000.00	7,600.00	7,800.00	6,300.00	10,000.00	79,150.00	115,000.00	-35,850.00	68.83%	
3015 - Open/Close	28,800.00	20,400.00	20,400.00	30,500.00	31,800.00	55,800.00	33,000.00	23,000.00	24,800.00	251,950.00	175,000.00	76,950.00	143.87%	
3020 - Vault Sales	7,800.00	6,000.00	4,500.00	12,600.00	9,900.00	17,400.00	7,800.00	6,000.00	5,800.00	77,800.00	80,000.00	-2,200.00	97.25%	
3025 - Vault Handling Fee	3,300.00	2,900.00	2,200.00	6,650.00	4,900.00	8,700.00	3,900.00	3,000.00	2,750.00	38,300.00	45,000.00	-6,700.00	85.11%	
3030 - Saturday Service Fee	0.00	0.00	0.00	0.00	650.00	0.00	650.00	0.00	1,500.00	3,450.00	6,000.00	-2,550.00	57.5%	
3040 - Non Resident Fee	6,300.00	3,500.00	3,500.00	3,500.00	5,600.00	4,200.00	2,400.00	5,600.00	4,900.00	39,400.00	30,000.00	9,400.00	131.33%	
3042 - Misc Sales	0.00	0.00	300.00	900.00	0.00	0.00	1,075.00	75.00	75.00	2,725.00	6,000.00	-3,275.00	45.42%	
3045 - Curr-Taxes-Secured	0.00	7,388.48	0.00	0.00	0.00	743,512.39	33,449.77	0.00	0.00	784,550.64	1,400,000.00	-615,649.36	56.03%	
3046 - Curr-Taxes-Unsecured	0.00	2,790.36	0.00	0.00	0.00	86,042.80	0.00	0.00	0.00	88,833.26	0.00	88,833.26	100.0%	
3048 - Supplemental-Taxes	0.00	2,653.37	0.00	0.00	0.00	4,689.81	0.00	0.00	0.00	7,343.18	0.00	7,343.18	100.0%	
3049 - State HOPTF	0.00	0.00	0.00	0.00	0.00	1,045.03	2,438.40	0.00	0.00	3,483.43	0.00	3,483.43	100.0%	
3064 - Interest-STIFEL-Advisora	6,961.83	9,805.49	10,888.87	21,900.92	6,194.15	11,478.30	8,934.28	5,177.63	5,692.88	86,944.35	200,000.00	-113,055.65	43.47%	
3065 - Interest-County-Pre-Need	24,141.00	0.00	0.00	25,734.00	0.00	0.00	25,988.00	0.00	0.00	75,843.00	0.00	75,843.00	100.0%	
3066 - Interest-County-Gen-Res	15,875.00	0.00	0.00	16,103.00	0.00	0.00	15,856.00	0.00	0.00	47,834.00	0.00	47,834.00	100.0%	
3068 - Interest-County General	40,014.00	0.00	0.00	39,807.00	0.00	0.00	48,013.00	0.00	0.00	119,834.00	0.00	119,834.00	100.0%	
3073 - Interest-Cap Improvement Fund	14,288.00	0.00	0.00	14,473.00	0.00	0.00	14,251.00	0.00	0.00	42,992.00	0.00	42,992.00	100.0%	
3070 - Interest-Bank	6.35	14.07	18.94	7.49	13.87	22.68	22.85	15.53	15.86	130.64	0.00	130.64	100.0%	
3071 - Misc	82.94	0.00	0.00	0.00	655.39	0.00	373.41	450.60	0.00	1,562.24	0.00	1,562.24	100.0%	
3080 - Securities Gains/Losses	-9,921.79	17,474.36	1,878.78	818.48	372.86	389.80	-44,133.75	32,866.93	-50,308.15	-47,553.48	0.00	-47,553.48	100.0%	
Total Income	177,427.23	104,128.13	81,394.59	208,093.89	98,066.27	952,435.91	164,547.96	86,330.69	22,924.59	1,884,022.25	2,287,000.00	-412,977.74	82.02%	
Cost of Goods Sold														
4005 - Vault Purchase	7,125.00	7,000.00	0.00	0.00	0.00	5,655.00	6,390.00	6,390.00	0.00	32,560.00	55,000.00	-22,440.00	59.2%	
4010 - Buy Backs / Refunds														
4012 - Lot Buy Back	0.00	0.00	700.00	350.00	0.00	0.00	800.00	0.00	400.00	2,250.00	10,000.00	-7,750.00	22.5%	
4013 - Non Resident Refund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0%	
4014 - Opening / Closing Refund	0.00	0.00	1,300.00	800.00	0.00	0.00	900.00	0.00	450.00	3,250.00	0.00	3,250.00	100.0%	
4014-2 - Vault Buy Back	0.00	0.00	1,000.00	500.00	0.00	0.00	850.00	0.00	550.00	2,950.00	0.00	2,950.00	100.0%	
Total COGS	7,125.00	7,000.00	3,000.00	1,500.00	0.00	5,655.00	8,940.00	6,390.00	1,400.00	41,010.00	65,000.00	-23,990.00	63.09%	
Gross Profit	170,302.23	97,128.13	88,394.59	206,593.89	98,066.27	952,435.91	155,607.96	82,940.69	21,524.59	1,843,012.25	2,232,000.00	-388,987.74	82.57%	
Expense														
5155 - Life Insurance	0.00	0.00	0.00	0.00	105.78	62.19	99.07	58.07	58.33	343.44	0.00	343.44	0.0%	
5231 - County Auditor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0%	
5105 - Salaries Regular	79,655.50	0.00	39,102.00	58,688.75	42,331.75	41,701.00	42,583.00	42,735.00	42,886.00	387,485.00	550,000.00	-162,515.00	70.45%	
5120 - Salaries Overtime	9,890.25	0.00	5,323.50	11,180.00	6,257.63	6,417.75	2,635.50	5,709.38	3,913.50	51,307.51	80,000.00	-38,692.49	57.01%	
5130 - Retirement	29,959.96	0.00	15,484.40	22,100.27	15,388.44	15,119.88	14,769.73	14,827.19	14,751.19	142,381.46	214,000.00	-71,618.54	66.53%	
5140 - Payroll Taxes														
FICA	5,551.81	0.00	2,754.39	4,206.62	3,012.54	2,983.37	2,803.55	3,003.53	2,886.32	27,205.13	0.00	27,205.13	100.0%	
Medicare	1,298.40	0.00	644.18	983.81	704.53	697.75	665.67	702.43	676.24	6,363.01	0.00	6,363.01	100.0%	
SDI	-1,074.45	0.00	-533.10	-814.20	-593.05	-577.43	-587.85	-629.78	-605.80	-5,405.68	0.00	-5,405.68	100.0%	
State Unemployment	0.00	6,933.45	0.00	5,287.52	0.00	0.00	6,507.95	2,629.40	0.00	20,478.32	0.00	20,478.32	100.0%	
5140 - Payroll Taxes - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70,000.00	-70,000.00	0.0%	
Total 5140 - Payroll Taxes	5,775.76	6,933.45	2,865.47	9,883.75	3,134.02	3,103.89	2,871.37	9,584.13	5,589.18	48,640.80	70,000.00	-21,359.20	69.48%	
5150 - Health Insurance	21,654.66	19,271.28	19,477.03	19,271.28	19,271.28	25,200.77	25,497.57	22,797.54	22,902.93	195,344.34	245,000.00	-49,655.66	79.73%	
5160 - Dental Insurance	722.20	722.20	722.20	722.20	722.20	955.77	783.84	783.84	783.84	6,818.29	0.00	6,818.29	100.0%	
5165 - Vision Care	216.11	216.11	216.11	216.11	216.11	256.79	237.95	237.95	237.95	2,054.19	5,000.00	-2,945.81	41.08%	
5170 - Workmens Comp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,000.00	-29,000.00	0.0%	
5205 - Office Expense	7,018.69	3,707.47	2,380.17	2,616.37	1,240.25	3,248.48	1,514.57	1,899.67	6,868.82	30,594.49	35,000.00	-4,405.51	87.41%	
5210 - Postage	72.90	461.60	54.22	22.00	56.12	59.50	35.70	48.19	47.08	855.31	1,500.00	-644.69	57.02%	
5220 - Meeting Expense	666.54	725.24	993.20	556.63	3,001.54	530.23	458.27	779.53	779.53	8,460.71	14,000.00	-5,509.29	60.65%	

TRACY PUBLIC CEMETERY DISTRICT
Profit & Loss Budget vs. Actual
July 2025 through March 2026

	Jul 25	Aug 25	Sep 25	Oct 25	Nov 25	Dec 25	Jan 26	Feb 26	Mar 26	Jul '25 - Mar 26	Budget	\$ Over/Budget	% of Budget
5225 - Membership/Subsription Expense	0.00	0.00	0.00	0.00	397.00	0.00	389.00	0.00	336.00	1,122.00	3,500.00	-2,378.00	32.06%
5227 - Transportation	0.00	427.70	0.00	587.36	0.00	0.00	343.00	0.00	0.00	1,358.06	0.00	1,358.06	100.0%
5230 - Prof Service	1,700.00	1,700.00	3,400.00	1,700.00	0.00	1,837.50	2,295.00	1,700.00	1,727.50	16,060.00	85,000.00	-21,937.85	66.22%
Security Services	3,246.00	1,071.60	2,181.26	1,029.00	364.20	4,003.25	7,580.05	9,491.79	14,075.00	45,042.15	85,000.00	-39,957.85	90.95%
5230 - Prof Service - Other	4,946.00	2,771.60	5,561.26	2,729.00	364.20	5,840.75	9,975.05	11,191.79	15,802.50	59,102.15	85,000.00	-25,897.85	90.95%
5235 - Casualty Ins	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,500.00	-20,500.00	0.0%
5240 - Sales Tax	0.00	2,194.50	0.00	1,534.58	0.00	0.00	3,368.00	0.00	0.00	7,095.08	13,000.00	-5,904.92	54.58%
5305 - Fuel/Oil/Lube	0.00	1,229.02	0.00	1,386.84	175.00	1,353.84	1,291.45	1,585.70	871.17	7,893.02	15,000.00	-7,106.98	52.62%
5315 - Uniforms & Laundry	684.46	1,813.01	825.82	680.43	1,112.44	2,061.95	1,858.60	734.95	1,078.58	10,650.24	14,000.00	-3,349.76	76.07%
5320 - Utility Expense	7,007.03	12,038.23	5,352.44	16,749.33	947.27	4,616.39	7,491.91	3,999.97	9,700.88	67,983.45	100,000.00	-32,016.55	67.9%
5330 - Equipment Purchase	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00	-25,000.00	0.0%
5405 - Maint-Equipment	511.70	2,472.34	1,049.38	1,421.94	1,307.04	1,930.82	1,052.19	305.88	5,619.45	15,670.74	25,000.00	-9,329.26	62.68%
5410 - Tire-Repair	0.00	0.00	0.00	0.00	880.13	0.00	0.00	0.00	28.78	708.92	0.00	708.92	100.0%
5415 - Maint-Building/Grounds	4,422.40	6,343.07	8,881.75	14,807.64	5,887.56	12,894.73	8,835.16	12,598.73	9,948.81	84,817.85	200,000.00	-115,182.15	42.31%
5450 - Capital Expenditures	66,973.38	3,941.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70,914.59	270,000.00	-199,085.41	26.27%
9800 - Endowment Transfers	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85,000.00	85,000.00	-85,000.00	0.0%
9805 - Pre-need Transfers	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85,000.00	85,000.00	-85,000.00	0.0%
Total Expense	240,177.14	64,388.03	108,108.95	162,914.48	102,578.76	125,257.33	126,047.93	129,873.51	142,007.51	1,201,351.64	2,184,500.00	-983,148.36	54.99%
Net Ordinary Income	-69,874.91	32,738.10	-49,714.36	-43,879.41	-4,490.49	827,178.59	29,560.03	-48,832.82	-120,482.92	641,680.62	47,500.00	594,180.62	1,350.88%
Other Income/Expense													
Other Expense													
8001 - Misc Expense	0.00	0.00	0.00	240.00	0.00	462.53	0.00	0.00	0.00	702.53	47,500.00	-46,797.47	1.48%
Total Other Expense	0.00	0.00	0.00	240.00	0.00	462.53	0.00	0.00	0.00	702.53	47,500.00	-46,797.47	1.48%
Net Other Income	0.00	0.00	0.00	-240.00	0.00	-462.53	0.00	0.00	0.00	-702.53	-47,500.00	46,797.47	1.48%
Net Income	-69,874.91	32,738.10	-49,714.36	-43,439.41	-4,490.49	826,716.05	29,560.03	-46,632.82	-120,482.92	640,978.09	0.00	640,978.09	100.0%

SCHULTE MEMORIAL PARK

Month	Full	Baby	Ash	AN	PN	PN USED	2026 Burials
January	3	0	3	0	6	\$4,450.00	6
February	3	0	3	2	4	\$900.00	6
March	7	0	2	0	9	\$6,100.00	9
April	7	0	5	1	11	\$3,275.00	12
May							
June							
July							
August							
September							
October							
November							
December							
Totals	20	0	13	3	30	\$14,725.00	33

VALPICO MEMORIAL PARK

MONTH	FULL	BABY	ASH	AN	PN	PN USED	2026 Burials
January	7	0	1	7	1	\$2,050.00	8
February	5	0	2	6	1	\$1,500.00	7
March	4	0	0	3	1	\$8,050.00	4
April	3	0	1	4	0	\$0.00	4
May							
June							
July							
August							
September							
October							
November							
December							
Totals	19	0	4	20	3	\$11,600.00	23

TRACY PUBLIC CEMETERY DISTRICT

Warrant Request

April 8, 2026

Name Address	Num	Spend Cat	Department Fund	Amount
A-1 WATER QUALITY				
1950 E. PACHECO BLVD Los Banos, Ca 93635	13488	61774SC	4014FD Tracy Cemetery	84.90
Total A-1 WATER QUALITY			40194CC Tracy Cemetery District	84.90
ANGLIM FLAGS				
14101 W. BETHANY RD TRACY, CA 95304	13490	61614SC	4014FD Tracy Cemetery	2,041.02
14101 W. BETHANY RD TRACY, CA 95304	13490	61614SC	40194CC Tracy Cemetery District	531.00
Total ANGLIM FLAGS				2,572.02
Animal Damage Management				
16170 Vineyard Bld #150 Morgan Hill, CA 95037	13493	61614SC	4014FD Tracy Cemetery	190.00
16170 Vineyard Bld #150 Morgan Hill, CA 95037	13493	61614SC	40194CC Tracy Cemetery District	128.00
Total Animal Damage Management				318.00
ATT LONG DISTANCE CO				
P.O. BOX 5025 CAROL STREAM IL 60197-5025	13502	61774SC	4014FD Tracy Cemetery	471.51
Total ATT LONG DISTANCE CO			40194CC Tracy Cemetery District	471.51
Best Best & Krieger, Attorney at Law				
P.O BOX 1028 RIVERSIDE, CA 92502	13499	60425SC	4014FD Tracy Cemetery	1,634.00
P.O BOX 1028 RIVERSIDE, CA 92502	13499	60425SC	40194CC Tracy Cemetery District	9,207.43
Total Best Best & Krieger, Attorney at Law				10,841.43
BIG VALLEY TRACTOR/BOBCAT CENTRAL				
3516 NEWTON RD STOCKTON CA 95205	13503	60203SC	4014FD Tracy Cemetery	2,388.54
Total BIG VALLEY TRACTOR/BOBCAT CENTRAL			40194CC Tracy Cemetery District	2,388.54
California Department of Tax & Fee Admin				
P.O.BOX 942879 SACRAMENTO, CA 94279-3535	13491	60072SC	4014FD Tracy Cemetery	1,617.00
Total California Department of Tax & Fee Admin			40194CC Tracy Cemetery District	1,617.00
EWING				
3441 EAST HARBOUR DR PHOENIX, AZ 85034	13489	61614SC	4014FD Tracy Cemetery	107.75
Total EWING			40194CC Tracy Cemetery District	107.75
GOLDEN STATE RISK MANAGEMENT				
P.O.BOX 80826 CITY OF INDUSTRY, CA 91716-8420	13507	60091SC	4014FD Tracy Cemetery	641.88
P.O.BOX 80826 CITY OF INDUSTRY, CA 91716-8420	13507	60092SC	40194CC Tracy Cemetery District	194.27
P.O.BOX 80826 CITY OF INDUSTRY, CA 91716-8420	13507	60077SC		44.33
Total GOLDEN STATE RISK MANAGEMENT				880.48
Grover Landscape Services				
6224 STODDARD RD MODESTO, CA 95356	13494	61614SC	4014FD Tracy Cemetery	1,045.00
Total Grover Landscape Services			40194CC Tracy Cemetery District	1,045.00
LORAN PRATER				
200 VERSAILLES CT TRACY, CA 95376	13492	61205SC	4014FD Tracy Cemetery	268.25
Total LORAN PRATER			40194CC Tracy Cemetery District	268.25
MISSION UNIFORM SERVICE				
136 Coyado ave Modesto, Ca 95350-5813	13497	60410SC	4014FD Tracy Cemetery	912.12
Total MISSION UNIFORM SERVICE			40194CC Tracy Cemetery District	912.12
NNIS, INC.				
1660 W LINNE RD. STE 121 TRACY, CA 95377	13498	60140SC	4014FD Tracy Cemetery	113.00
1660 W LINNE RD. STE 121 TRACY, CA 95377	13498	60140SC	40194CC Tracy Cemetery District	337.00
Total NNIS, INC.				450.00
PACIFIC GAS & ELECTRIC CO				
P.O.BOX 997300 SACRAMENTO, CA 95899	13500	61774SC	4014FD Tracy Cemetery	448.81
P.O.BOX 997300 SACRAMENTO, CA 95899	13500	61774SC	40194CC Tracy Cemetery District	637.35
P.O.BOX 997300 SACRAMENTO, CA 95899	13500	61774SC		1,534.23
P.O.BOX 997300 SACRAMENTO, CA 95899	13500	61774SC		32.58
Total PACIFIC GAS & ELECTRIC CO				2,652.97
QUILL LLC				
P.O. BOX 37600 PHILADELPHIA, PA 19101-0600	13505	60140SC	4014FD Tracy Cemetery	132.32
P.O. BOX 37600 PHILADELPHIA, PA 19101-0600	13505	60140SC	40194CC Tracy Cemetery District	28.24
Total QUILL LLC				160.56
RESILIENT PROTECTIVE SERVICES, INC				
241 E 10TH ST., STE A TRACY, CA 95376-4076	13495	60425SC	4014FD Tracy Cemetery	850.00

4:36 PM
 04/08/26
 Accrual Basis

TRACY PUBLIC CEMETERY DISTRICT

Warrant Request

April 8, 2026

Name Address	Num	Spend Cat	Department Fund	Amount
241 E 10TH ST., STE A TRACY, CA 95376-4076	13495	60425SC	40194CC Tracy Cemetery District	850.00
Total RESILIENT PROTECTIVE SERVICES, INC				1,700.00
STEEL GUARD FENCE				
1852 W 11TH ST #330 TRACY,CA 95376	13496	61614SC	4014FD Tracy Cemetery	200.00
Total STEEL GUARD FENCE			40194CC Tracy Cemetery District	200.00
STOCKTON PETROLIUM CO				
P.O.Box 326 Stockton, CA 95201	13504	60225SC	4014FD Tracy Cemetery	765.18
Total STOCKTON PETROLIUM CO			40194CC Tracy Cemetery District	765.18
TRACY MATERIAL RECOVERY AND SOLID WASTE				
P.O Box 93 Tracy Ca 95378	13508	61614SC	4014FD Tracy Cemetery	625.43
Total TRACY MATERIAL RECOVERY AND SOLID WASTE			40194CC Tracy Cemetery District	625.43
UBEO WEST LLC				
PO BOX 790448 ST. LOUIS, MO 63179-0448	13501	60140SC	4014FD Tracy Cemetery	571.81
Total UBEO WEST LLC			40194CC Tracy Cemetery District	571.81
VISA				
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC	4014FD Tracy Cemetery	2,008.19
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC	40194CC Tracy Cemetery District	11.95
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		825.12
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		121.63
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		11.95
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		102.84
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		341.84
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		175.00
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		133.15
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		177.48
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		6.08
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		134.62
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		68.71
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		109.24
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		21.64
P.O BOX 6818 CAROL STREAM, IL 60197-6818	13506	61614SC		2,298.08
Total VISA				6,547.52
TOTAL				35,180.47

TRACY PUBLIC CEMETERY DISTRICT

Warrant Request

April 17, 2026

Name Address	Num	Spend Cat	Department Funds	Amount
AT & T				
P.O. BOX 5019 CAROL STREAM, IL 60197-5019	13510	61774SC	4014FD Tracy Cemetery	690.38
Total AT & T			40194CC Tracy Cemetery District	690.38
B.J.'S CONSUMER'S CHOICE PEST CONTROL				
P.O. Box 2249 MANTECA, CA 95336	13518	61614SC	4014FD Tracy Cemetery	77.00
Total B.J.'S CONSUMER'S CHOICE PEST CONTROL			40194CC Tracy Cemetery District	77.00
BAKER SUPPLIES AND REPAIRS				
P O BOX 626 LOS BANOS, CA 93635	13516	60203SC	4014FD Tracy Cemetery	569.80
Total BAKER SUPPLIES AND REPAIRS			40194CC Tracy Cemetery District	569.80
BAY ALARM CORPORATE OFFICE				
PO BOX 51041 LOS ANGELES CA 90051-5337	13509	60425SC	4014FD Tracy Cemetery	824.78
PO BOX 51041 LOS ANGELES CA 90051-5337	13509	60425SC	40194CC Tracy Cemetery District	901.79
Total BAY ALARM CORPORATE OFFICE				1,726.57
CalPERS				
P.O. BOX 942703 SACRAMENTO, CA 94229-2703	13511	60082SC	4014FD Tracy Cemetery	20,730.23
Total CalPERS			40194CC Tracy Cemetery District	20,730.23
DERRICK DAVIS				
2680 ATLANTA DR TRACY, CA 95376	13515	61205SC	4014FD Tracy Cemetery	50.00
Total DERRICK DAVIS			40194CC Tracy Cemetery District	50.00
KEVIN TOBECK				
1222 Citadelle St Tracy, Ca 95304	13513	61205SC	4014FD Tracy Cemetery	50.00
Total KEVIN TOBECK			40194CC Tracy Cemetery District	50.00
QUILL LLC				
P.O. BOX 37600 PHILADELPHIA, PA 19101-0600	13517	60140SC	4014FD Tracy Cemetery	205.30
Total QUILL LLC			40194CC Tracy Cemetery District	205.30
SCOTT G. ARGANBRIGHT				
375 Hollywood Ave Tracy, CA 95376	13514	61205SC	4014FD Tracy Cemetery	50.00
Total SCOTT G. ARGANBRIGHT			40194CC Tracy Cemetery District	50.00
WILLIAM KASKA				
785 INDEPENDENCE DRIVE TRACY, CA 95376	13512	61205SC	4014FD Tracy Cemetery	100.00
Total WILLIAM KASKA			40194CC Tracy Cemetery District	100.00
TOTAL				24,249.28

Tracy Public Cemetery District

Schulte Memorial Park / Valpico Memorial Park
501 E. SCHULTE RD.
Tracy, CA 95376


TRUSTEES

Kevin Tobeck
William Kaska
Derrick J. Davis
Scott G. Arganbright

TELEPHONE
(209) 835-2930

FACSIMILE
(209) 835-8441

CLERK OF THE BOARD
Kimberly Jager-Queirolo

 COPY COPY

April 7, 2026

San Joaquin County Auditor-Controller
44 N. San Joaquin St., Suite 550
Stockton, CA 95202

Re: Deposit into accounts [REDACTED] and [REDACTED]

To Whom It May Concern:

The Tracy Public Cemetery District requests that you deposit the following check into our accounts as follows:

[REDACTED]: TPCD General Operating Fund -	\$108,942.28
[REDACTED]: TPCD Pre-Need Fund -	\$ 53,125.00
TOTAL DEPOSIT -	\$162,067.28

Thank you for your help with this matter. Do not hesitate to reach out with any questions or concerns at (209) 835-2930.

Respectfully submitted:



Kimberly Jager-Queirolo, Interim District Manager



Kevin Tobeck, Board Trustee

Tracy Public Cemetery District

Schulte Memorial Park / Valpico Memorial Park
501 E. SCHULTE RD.
Tracy, CA 95376

TRUSTEES

Kevin Tobeck
William Kaska
Derrick J. Davis
Scott G. Arganbright


TELEPHONE
(209) 835-2930


FACSIMILE
(209) 835-8441

CLERK OF THE BOARD
Kimberly Jager-Queirolo

 COPY

April 7, 2026


4460 Broad St., Suite 210
San Luis Obispo, CA 93401


Re: Endowment Fund, Account # 

To Whom It May Concern:


The Tracy Public Cemetery District requests that you deposit the enclosed check into the following endowment account:

Endowment Account, #  -	\$25,100.00
Total Deposit -	\$25,100.00

Respectfully,



Kimberly Jager-Queirolo, Interim District Manager



Kevin Tobeck, Board Trustee



EVENTS

2026 Annual Conference

July 30th, & 31st

Gold Miners Inn

121 Bank St.

Grass Valley, CA 95945

Registration Coming Soon

Conference Poll

Conference Overview

The Public Cemetery Alliance Annual Conference brings together cemetery district trustees, managers, office staff, grounds, and other professionals for education, networking, and collaboration.

Attendees will gain valuable insights into cemetery operations, governance, preservation, and community service through expert-led presentations and discussions.

IMPORTANT DATES TO REMEMBER:

Registration Deadline: **July 15, 2026**

PCA Cemetery Members \$40 CAPC Members \$60 Non-Members \$100

REGISTRATION:

Send registration to: **Public Cemetery Alliance – 421 Berry Street, Roseville, CA 95678**

QUESTIONS:

Heather Riley – (916) 783-3131 Email: rped@surewest.net

Staci Buttermore – (530) 865-3880 Email: publiccemeteryalliance@gmail.com.

RAFFLE ITEMS:

Donations of raffle items are warmly welcomed and sincerely appreciated.

Thursday — July 30, 2026

Time	Presentation	Speaker
12:00 PM	Vendor Set-up	
1:00 PM – 2:00 PM	Green Burial -Nevada Cemetery District Elster Cemetery 20550 McCourtney Road Grass Valley, CA 95949	David Burda
12:00 PM – 5:00 PM	Registration Desk Opens	
2:45 PM – 3:45 PM	Ergonomic Best Practices: Preventing Cumulative Injuries for Office Workers	GSRMA
3:45 PM – 4:00 PM	Afternoon Break – Visit Vendors	
4:00 PM – 5:00 PM	Common Hazards for Cemetery Workers and First Aid Basics	GSRMA – Steve Woods
5:00 PM – 7:00 PM	Manager’s Reception (Hotel Guests)	
	Dinner on your own.	

Friday — July 31, 2026

Conference Begins 8:00 AM

Time	Presentation	Speaker
7:30 AM – 8:15 AM	Visit Vendors – Registration Desk Opens	PCA Directors
8:00 AM – 8:10 AM	Welcome Introductions/Housekeeping	PCA President
8:15 AM – 9:15 AM	Round Table Session -Equipment Maintenance/Liner Installation – Back Patio	Todd Baker, Robert Ohannesian and John LaMunyon
8:15 AM – 9:15 AM	Essential Fiscal and Financial Oversight for Public Agency Officials: SB 827 This is a new required training.	Brian Hughes – Best, Best & Krieger
9:15 AM – 9:30 AM	Morning Break – Visit Vendors	
9:30 AM – 10:30 AM	Best Practices Heavy Equipment – Back Patio	GSRMA Jake Dickman
9:30 AM – 10:30 AM	Essential Fiscal and Financial Oversight for Public Agency Officials: SB 827 This is a new required training.	Brian Hughes – Best, Best & Krieger
10:30 AM – 10:45 AM	Mid Moring Break – Visit Vendors	
10:45 AM – 12:15 PM	The Standard in Safety – Cal OSHA	Julie Babak
12:15 PM – 1:00 PM	Lunch – Visit Vendors	Sponsored by: Pape' Machinery
1:00 PM – 1:15 PM	Vendor Raffle – Must be Present to win.	Vendors
1:15 PM – 1:30 PM	M & M Award & President's Award	PCA Directors
1:30 PM – 2:30 PM	RECLAIMED GRAVES PRESENTATION	Brian Hughes – Best, Best & Krieger Staci Buttermore – Orland Cemetery District
2:30 PM – 3:30 PM	ROUND TABLE DISCUSSION	Brian Hughes/Belinda Ellis/GSRMA
3:30 PM – 3:45 PM	PCA Annual Meeting/Board of Directors Election/Wrap up	PCA Directors
3:45 PM – 4:00 PM	PCA Raffle/Conclusion of Conference	PCA Directors
4:00 PM– 4:30 PM	Collect Conference Surveys and Break Down.	Karrie Silveira – Orland Cemetery District Staff
4:15 PM – 5:00 PM	PCA Board Meeting	PCA Directors
5:00 PM – 7:00 PM	Manager's Reception (Hotel Guests)	N/A

We sincerely thank our members for their continued support and dedication to preserving and advancing the mission of the Public Cemetery Alliance.

Public Cemetery Alliance

2026 Annual Conference



Location

Gold Miner's Inn – 121 Bank Street, Grass Valley, CA 95945

Phone Number: (530) 477-1700

Hotel Reservation Room Block:

<http://www.choicehotels.com/ires/en-US/html/ArrivalInfo?hotel=CAE68&srp=LPCGRP&pu=no>

Conference Dates

Thursday, July 30th, 2026 & Friday, July 31st, 2026.

Room Block

Reserve your room here:

<http://www.choicehotels.com/ires/en-US/html/ArrivalInfo?hotel=CAE68&srp=LPCGRP&pu=no>

Manager's Reception

Hotel guests are invited to attend the complimentary evening reception from 5:00 – 7:00 p.m. each evening.



Save the Date



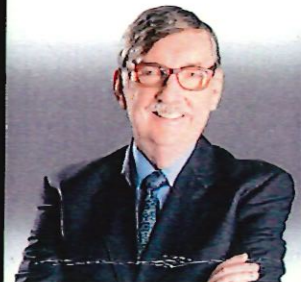
SCAN QR CODE
TO LEARN MORE

New: Join us early on Wednesday, Oct 21st for special pre-conference sessions and activities!

Our Speakers



Dallin Cooper
*Opening
Keynote*



Gordon Graham
*Closing
Keynote*

20th Annual Conference


*Refocus, recharge, and
celebrate the power of pooling
that lifts us up and drives us to
thrive in public service everyday.*

October 21-23, 2026



Rolling Hills Casino

2655 Everett Freeman Way, Corning, CA 96021

 530.934.5633

 www.gsrma.org



OFFICE USE ONLY	
J# _____	Type 371
C# _____	ID _____

PROPOSAL SUBMITTED TO Tracy Public Cemetery District	CONTACT Maylene	DATE 3/25/26
MAILING ADDRESS 501 E. Schulte Rd.	JOB NAME Valpico Cemetery	
CITY / STATE / ZIP Tracy, CA 95376	JOB LOCATION Tracy	
EMAIL tpcd@att.net	PHONE 209-835-2930	FAX

We hereby submit specifications and estimates for:

Turf Weed Control program for Valpico Road Cemetery.

- Apply post- and pre-emergent herbicide to all turf to control broadleaf weeds including Crabgrass **For the sum of: \$1,350.00 per application***
*for full season control of crabgrass, 2 applications are needed 3 months apart.

**To be billed per application

**Labels and SDS available upon request

**Any disturbance of dirt in areas where pre-emergent has been sprayed could result in unwanted weed seed germination and growth.

Contractors are required by law to be licensed and regulated by the Contractors' State License Board. Any questions concerning a contractor may be referred to the registrar of the board whose address is: Contractors' State License Board, Bradshaw Rd, P.O. Box 2600 Sacramento, CA 95826. *This proposal is valid for 30 days. The prices of materials and equipment included in this proposal are those in effect as of the proposal date. If material and equipment costs increase prior to start of application, Grover may require reimbursement for increases in the cost of material and equipment as of the date of application. Contract may also be superseded by California Pesticide code of regulation changes.

Payments to be made as follows:

Net 30 days

All material is guaranteed to be as specified. All work to be completed in workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature Scot Boone

NOTE: This proposal may be withdrawn by us if not accepted within 30 days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Acceptance Date: _____

Signature: _____

P.O. (if applicable): _____

Print Name: _____



OFFICE USE ONLY	
J# _____	Type 371
C# _____	ID _____

PROPOSAL SUBMITTED TO Tracy Public Cemetery District	CONTACT Maylene	DATE 3/25/26
MAILING ADDRESS 501 E. Schulte Rd.	JOB NAME Schulte Cemetery	
CITY / STATE / ZIP Tracy, CA 95376	JOB LOCATION Tracy	
EMAIL tpcd@att.net	PHONE 209-835-2930	FAX _____

We hereby submit specifications and estimates for:

Turf Weed Control program for Schulte Road Cemetery.

- Apply post- and pre-emergent herbicide to all turf to control broadleaf weeds including Crabgrass **For the sum of: \$5,500.00 per application***
*for full season control of crabgrass, 2 applications are needed 3 months apart.

**To be billed per application
 **Labels and SDS available upon request
 **Any disturbance of dirt in areas where pre-emergent has been sprayed could result in unwanted weed seed germination and growth.

Contractors are required by law to be licensed and regulated by the Contractors' State License Board. Any questions concerning a contractor may be referred to the registrar of the board whose address is: Contractors' State License Board, Bradshaw Rd, P.O. Box 2600 Sacramento, CA 95826. *This proposal is valid for 30 days. The prices of materials and equipment included in this proposal are those in effect as of the proposal date. If material and equipment costs increase prior to start of application, Grover may require reimbursement for increases in the cost of material and equipment as of the date of application. Contract may also be superseded by California Pesticide code of regulation changes.

Payments to be made as follows:

Net 30 days

All material is guaranteed to be as specified. All work to be completed in workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Authorized Signature Scot Boone

NOTE: This proposal may be withdrawn by us if not accepted within 30 days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Acceptance Date: _____ Signature: _____

P.O. (if applicable): _____ Print Name: _____